

## Success Story: Westminster Services



### Organization background

Chartered in 1954, Westminster Communities of Florida is a church related not-for-profit organization in Florida that establishes and maintains housing and related healthcare services for older adults. Each of Westminster's active living communities includes residential living, supportive services, and a health center. Westminster Communities of Florida has grown to 20 communities throughout the state of Florida where more than 5,000 people of all faiths enjoy an enlightened, fully integrated, person-centered approach to healthcare.

### The challenge

Westminster Services runs nightly backups using a tape-based system. However, the amount of data stored had grown to such an extent that backups were regularly exceeding the tape capacity. This meant that backups were not being completed until the following morning, when an administrator manually inserted a new tape – an extremely inconvenient situation. They were therefore faced with two options: an expensive upgrade to their backup system or finding a way to reduce the amount of data being backed up.

### The strategy

Westminster Services looked at a number of different data reduction technologies, but they were either too costly, too complicated or too elaborate for their needs. Then they discovered NXPowerLite for File Servers, and were impressed by its ability to cut the size of large Microsoft Office and JPEG files, without affecting their quality. But what really interested them about the software was its simplicity and ease of use.

*“The thing I appreciated most was the ease of use. It was easy to install and easy to execute. It's pretty much direct to the point – this is what you see and this is what you're gonna get.”*

Eddie Nazario, MIS & Systems Support Specialist, Westminster Services

### The result

Westminster Services initially set NXPowerLite up to only optimize Microsoft PowerPoint files – as these accounted for a large proportion of the data being stored. The storage consumed by PowerPoint files was immediately reduced by 80%, resulting in an overall storage saving of 9%. This overall saving is set to grow dramatically as they gradually enable optimization of other file types – JPEG and PDF in particular.

*“NXPowerLite is well worth the investment. It's taken a big load off my shoulders.”*

Eddie Nazario, MIS & Systems Support Specialist, Westminster Services

### Conclusions

NXPowerLite for File Servers is a cost-effective, easy-to-use solution that has enabled Westminster Services to significantly reduce their occupied storage – so their nightly backup once again fits onto a single tape.

Westminster Services consider their deployment of NXPowerLite a fantastic success. The software is already offering a healthy return on investment, and they predict that it will pay for itself within just a couple of months.

For further information, prices or evaluation software, call toll-free on:  
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